# YOUR MARKETING MALL QUARTERLY

Volume I 4th Quarter 2013

# DID YOU KNOW??

The best advertising comes straight from the mouth! "PSSST!!! You gotta check out this business. They have a really great product and their service is great too!!"

For most companies, such whisperings are MUSIC to the ears! Glowing word of mouth is the most cost-effective advertising around. It's also the most believable because customers aren't paid for their testimonials.



At a time when we're bombard from TV, radio, direct mail, billboards, texts and hundreds of other media options, nothing trumps word-of-mouth (WOM) advertising - sometimes called viral or "buzz" marketing.

Powerful WOM is amazing because frugal-minded small business needn't fork out as much for sometimes costly advertising. Plus, referred customers are more likely to end up as buyers. With less time and effort spent on winning new clients, companies can concentrate on other business operations. However, coupled with other aggressive strategies...gifts, wearables, signage, mailings, internet, press releases, email blasts, text messaging, etc....ALL IS BRAND DEVELOPMENT, all is critical in the formula for success.

NEVER STOP NETWORKING!!! It's a given you tell friends, family and clients about your firm's popular products and/or serverices; but you should also lobby your neighbors, acquaintances, excolleagues, vendors, creditors, industry and area business association members, fellow parishioners and any other personal and professional contacts during one-on-one sessions, meetings and group forums.

### THEY WILL SING YOUR PRAISE!!!

ASK ABOUT
OUR REFERRAL
PROGRAMS!

ARE YOU REWARDING REFERRALS?

THE GREATEST COMPLIMENT IS THAT OF A REFERRAL!

BECOME A
VOLUNTEER
SALES FORCE!





Whatever type of business you need to market, Social Media Marketing works!

In addition to the mainstream social media networks like Facebook, Twitter, LinkedIn and RSS Feeds, there are all kinds of industry-specific networking out there. Contact us for a **Social Media Marketing**Consultation and see what you can do to have people buzzing about your business, brand and products to GROW your business.



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A Division of LPB Graphics, Inc.



STOCK HOLIDAY CARDS



100 TO-DO LIST PADS

**Black Imprint** 3.67" X 8.5" 20# Bond **50 Sheets Per Pad** 

\$**99**00

1000 FULL COLOR **BUSINESS CARDS** 



Express Service Available

Thick 12pt Glossy Stock Digital Printing • 1-Sided #FCBCDIG1M 1000 FULL COLOR



Tri-Folded • 2-Sided 100# Glossy Text • 81/2" x 11" **Includes FREE Folding** 

#FCBR085111M

## SIGNS

### **VEHICLE LETTERING**



2 Doors and Tailgate

Starting \$ **995**00

#CUSVEH

SIDEWALK SIGN OUICK LOAD A-FRAME



Full Color • 2-Sided • 24" x 36" Wheels for Ease of Mobility

#OLA-R4G

FULL COLOR



2' x 8' • Full Color **Includes 4 Grommets** 

#RAN28SP

*2 VEHICLE* Door Magnets



12" x 24" • One Color Letters White Background • Text Only

#MAG1C

# OSTCARD MAILERS Includes Printing & Mailing Service



2-Sided • 4" x 6" • 14pt Glossy Cover Design, List, Postage & Tax Additional

PRINT: 335.00 \$5

#PM5M4X6

5,000 FULL COLOR OSTCARD MAILERS
Includes Printing & Mailing Service



2-Sided • 5" x 8" • 14pt Glossy Cover Design, List, Postage & Tax Additional

PRINT: 599,00 \$8

#PM5M5X8

10,000 FULL COLOR MENU MAILERS Includes Printing & Mailing Service



2-Sided • Full Color 100# Gloss Text • 11" x 17" Design, List, Postage & Tax Additional

PRINT: 950.00 \$ MAILING: 675.00

### **5000 FULL COLOR** MBO POSTCARD MAILERS



14pt Heavy Glossy Cover • 8.5" x 11" • 2-Sided **EDDM Ready, Bundled in 50s** 

Design, List, Postage & Tax Additional

#EDDM5M8X11

### INTRO *lebsite*



1 Professionally Designed Page E-mail Account Setup

#INTROWEB

SEO AND SOCIAL MEDIA MARKETING PACKAGES AVAILABLE - CALL FOR YOUR FREE CONSULTATION! 3-PAGE /EBSITE



**3 Professionally Designed Pages** Custom Banner, Menus, Contact Form

#SBWEB3

5-PAGE WEBSITE



**5 Professionally Designed Pages Custom Banner, Menus, Contact Form** 

WITH SEO COMMITMENT \$899

#SEOWEB5

E-COMMERCE Website



Starting at

WITH SEO S COMMITMENT

#SFOWERFCOM

## 50 PREMIUM BRAND



100% Cotton · Sm - XL 1-Color • 1-Side

\$25.00 Screen Charge EACH #LSTS50COL

\$25.00

Screen Charge

### 36 FLEECE CREWNECK SWEAT SHIRTS



8 oz 50/50 Blend • Sm - XL 1-Color • 1-Side

36 HOODIES SWEAT SHIRTS

COMBO SCREEN PRINT PACKAGES AVAILABLE - \$50 OFF ORDER OF \$500 OR MORE!!!



7.75 oz 50/50 Blend • Sm - XL 1-Color • 1-Side

\$25.00 #SS36 Screen Charge \$ 1975 EACH #SSH36

36 ZIP-UP SWEAT SHIRTS



8 oz 50/50 Blend • Sm - XL 1-Color • 1-Side

\$25.00 Screen Charge

# EXECUTIVE GIFTS So Many More Ideas Available On Our Website!

# RENAISSANCE PITCHER

For more Glassware, see website in **Promotional Products** 



PER SET #4466

Design can be etched or screened. Additional Setup Fee Screened \$45

SHEAFFER® PRELUDE®

For more Writing Instruments, see website in **Promotional** 

10 Sets • 1 Color, 1 Location Gift Box Print Laser Engraved Design on Pen

Additional Setup Fee \$18

\$2995 PER SET #PLCCB Additional Setup Fee \$50

**Products** 

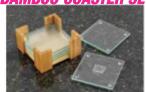
ALARM CLOCK



**Rosewood and Brass** 12 pcs • 1 Color, 1 Location Imprint Design can be etched or screened.

#645-602 Additional Setup Fee \$50

BAMBOO COASTER SET



**Engraved on Coasters** (6 Sets)

#IC2694

### 200 VENETIAN CHOCOLATE GIFT BOX



#DL3510 Box Imprint Setup Fee \$65

200 BRISTOL CHOCOLATE GIFT BOX



1 Color, 1 Location Imprint

#DL3710 Additional Setup Fee \$50

**25 ROTATING CASES** PADFOLIOS FOR TABLETS



1 Color, 1 Location Imprint

STAR PAPERWEIGHTS



1 Color, 1 Location Imprint Design can be etched or screened.

Additional Setup Fee \$50

### 250 LIP BALM



1 Location Imprint Available in Cherry, Tropical, Vanilla Mint & Natural

\$50.00 Setup Fee

#LB15

11 oz HAMPTON MUG



**Includes 1-Color Imprint** 

\$45.00 Setup Fee Additional

#708

MICROFIBER CLOTHS



7" X 9" with Full Color Print

\$50.00 Setup Fee **\$ 1 88** EACH #PEY4079

4" BAG CLIP



Includes 1-Color Imprint Available in Translucent Red, Green, Pink, Amber, Blue or Solid White

\$50.00 Setup Fee Additional

# HAND SANITIZER GEL



**Includes 1-Color, 1-Location Imprint** Available in Black, Blue, Lime, Orange, Pink, Purple, Red, and Yellow

\$50.00 Setup Fee

EACH #ABL5300

42" AUTOMATIC FOLDING UMBRELLA



Includes 1-Color, 1-Location Imprint Available in wide variety of colors

\$70.00 Setup Fee

#8000

**LETTER OPENERS** 



**Includes 1-Color Imprint** Available in Translucent Red, Green, Pink, Amber, Blue or Solid White

\$50.00 Setup Fee Additional

100 DRAWSTRING **BACKPACKS** 



\$2.95 each • Pocket Position Print One-Color • One-Sided

\$25,00

### 6 pc STARBURST



Includes 1-Color, 1-Location Imprint 3 1/2" Round x 2 1/2" High

\$50,00 Setup Fee

#IC7429

144



**Includes 1-Color, 1 Location Imprint** add Candy for additional \$3.25 per Jar

\$50.00 Setup Fee \$305

EACH #GG474

**250** ALPINE HINGED



Filled with Mints Includes Full Color Imprint \$50.00 Setup Fee \$ **1** <u>82</u> **EACH** 

\$45,00 Setup Fee #SBF400

**Includes Full Color Imprint** Many fill options available.

# RESEARCH THE SEARCH

So Many Ways to Promote and Thank Your Customers!

"A horrible thing happens when you don't promote or market your business... NOTHING."

Make 2014 Your Best Year Yet!

FREE MARKETING **CONSULTATIONS** and PACKAGE DEALS for the **NEW YEAR!!!** 



**AUTO** US POSTAGE PAID New Brunswick, NJ 512 State Route 27, Iselin, NJ 08830 Permit #30006

FIRST-CLASS MAIL



**STOCK** HOLIDAY CARDS



CUSTOM





\$5.95ea **Sweatshirts** 

\$11.49ea

**Staff Shirts Hoodies** 

\$19.95ea Zip-Ups

\$9.95ea All Sizes S-XL

One Side · One Color \$26.75ea Dark Garments add \$1.00 each

\$25.00 Screen Charge Additional







Available Screenprinted or Embroidered depending on Jacket style.

Disclaimer: Offers valid on new orders only. Not valid on reorders. Cannot be combined with any other offers or discounts. Discounts not valid on Rush Service. Factory Setup, Design Fees, Freight, and Tax additional where applicable. All additional company terms and conditions can be found at www.letsprintbaby.com. Free marketing consultation details on website. Offer expires 12/31/13.